



**Denali Commission
Solicitation of (A) Conceptual Plans for Water Export
Businesses/Enterprises and (B) Professional Services to
Analyze Conceptual Plans for Water Export
Businesses/Enterprises**

March 10, 2003

The Denali Commission (hereafter referred to as Commission), a Federal and State partnership agency, recently received limited federal fiscal year 2003 funding to study the rural development opportunities, costs and logistics of shipping and marketing new domestic water supplies outside of Alaska.

Therefore, the Commission is soliciting:

- A. Conceptual business/enterprise plans for the export of Alaska water.
- B. Professional services to study the financial and technical feasibility of water export business/enterprise plans from (A) above.

A. Conceptual Plans

The Commission solicits conceptual plans for the export of Alaska water for further feasibility analysis. Submissions are limited to five pages in length (12 point Times New Roman) and must address the following:

- 1) *Statement of Business Concept* – Describe the general business concept including potential businesses or organizations that would implement the concept.
- 2) *Logistic and Marketing Approach* – Describe the logistical approach to exporting Alaska water and the proposed marketing of water to outside markets.
- 3) *Statement of Business feasibility/sustainability* – Detail the long-term financial feasibility/sustainability of the water export business/enterprise concept as compared to cost of developing and implementing the concept.
- 4) *Impact to Alaska of a successful project* – Describe the anticipated benefits to the State of Alaska of the proposed business/enterprise, such as increased local payroll, higher employment, increased rural economic development, and new state and local revenue.

5) Additional background information the applicant wishes to include about the project.

The Commission reserves the right to reject any proposals that exceed the five page limit. All submissions will be reviewed and evaluated by a panel assembled by the Commission. The Commission will advance the conceptual business/enterprise plan(s), recommended by the panel, for further study by a professional services contractor.

B. Professional Services

The Commission solicits professional services proposals from businesses with the demonstrated capability to conduct comprehensive financial and technical feasibility analyses of conceptual plans for Alaska water export businesses / enterprises. Interested businesses should submit resumes, summary of qualifications and references that demonstrate the ability to deliver such professional services.

Administration

This solicitation is only to study the feasibility of Alaska water export plans. Funding is not implied. The Commission will not reimburse respondents for expenses incurred in developing responses to this solicitation

All proposals for analysis and all conceptual plans for water export must be received by the Commission at the address listed below by **5 pm on April 30, 2003.**

Denali Commission
510 'L' Street, Suite 410
Peterson Tower
Anchorage, Alaska 99501

Any questions should be directed to Paul McIntosh (907) 271-1640, pmcintosh@denali.gov. Further information on the Denali Commission can be found at www.denali.gov.